Lending Reference Guide





Innovative Fossil, Nuclear, and Renewable Technology

LPO Role

- Provide debt financing to catalyze commercial deployment of new energy technology in the U.S. by demonstrating operational and financial viability
- Governed by Energy Policy Act of 2005 and Final Rule 10 CFR 609

Lending Capacity

- Advanced Fossil \$8.5 billion available
- Advanced Nuclear \$10.9 billion available, including \$2.0 billion for front end
- Renewable Energy & Efficient Energy Up to \$4.5 billion available

LPO Value-Added

✓ Access to Capital





Committed Partner

- Fully funded project debt or complement to commercial debt financing
- Prudent, replicable financial structures that render technology/project bankable
- Construction financing and long tenors
- Reliable anchor lender that is actively engaged throughout project life
- Multidisciplinary deal teams experienced in execution and monitoring of highly structured, complex transactions based upon first-of-a-kind technology
- · Access to DOE's world class technical expertise

Project Eligibility

- Located in the U.S. or its territories
- Deploys new or significantly improved ("innovative") technology
- Ready for commercial deployment, used in fewer than three commercial facilities in the U.S. in the past five years
- Avoids, reduces or sequesters greenhouse gas emissions or air pollutants as measured on a lifecycle basis
- Reasonable prospect of repayment
- Additional details online at <u>Eliqibility Requirements</u>

Loan Products

- Direct loan from U.S. Treasury's Federal Financing Bank (FFB) backed by 100% "full faith and credit" DOE guarantee
- DOE partial guarantee of commercial debt from <u>Eligible Lenders</u>
- DOE can serve as sole lender or as a co-lender
- Senior secured, fixed or floating rate debt

Eligible Project Costs

- Costs directly related to design, engineering, financing, construction, startup and commissioning
- LPO's transaction advisory fees (financial, market, technical, legal, insurance)
- Interest during construction
- Detailed list of <u>Eligible Project Costs</u> available online

Lending Reference Guide Loan Programs Office

Capital Structure

- Structures may include project finance, structured corporate, corporate or warehousing lines
- Debt-to-equity ratio based on credit profile, business plan, technology, cash flows, project risk allocation and other relevant factors
- Loan guarantees up to 80% of total <u>Eligible Project Costs</u>

Repayment Terms

- · Flexible/sculpted amortization based on predictable cash flows
- Up to 30 years all-in tenor or 90% of projected useful life of major physical assets including construction and (possible) grace periods

Pricing

- · Based upon borrower's credit quality and default and recovery assumptions
- All-in pricing for FFB loan comprised of an upfront fee (<u>"Credit Subsidy Cost"</u>)
 and base interest rate (<u>U.S. Treasury equivalent yield curve</u>) plus a <u>credit risk</u>
 <u>premium</u>, typically ranging from 37.5 to 200 basis points
- Partial guarantee pricing includes upfront fee and interest rate negotiated among LPO, commercial lender(s) and borrower

Cost & Fees

- An origination fee to be charged upon financial close covers the following costs:
 - Application Fee: \$150,000 for projects that request a loan amount that does not exceed \$150 million and \$400,000 for projects that exceed \$150 million
 - Facility Fee: Covers the underwriting process following the Part I and Part II application and is calculated as a percentage of the requested loan amount
 - Third-Party Consultants Fee: Reimburses LPO for costs of third-party consultants engaged by DOE during the due diligence phase, including outside legal consultants, independent engineers, market analysts and financial analysts
- Monitoring fee based upon size/complexity/stage of project, payable annually (in advance) beginning at closing until full repayment

Application & Underwriting Process

- Pre-application consultations are encouraged
- Review of online **Suggestions for a Strong Application** encouraged
- Application components and instructions described in relevant Solicitation
- Online application portal to establish an account and submit application
- Part I review by LPO to determine eligibility and readiness to proceed
- Part II review by LPO to evaluate creditworthiness and technical merit on preliminary basis
- Due diligence, structuring, negotiation, credit approval, documentation, and closing processes similar to those of commercial lenders
- Transaction timing dependent upon completeness of application materials and complexity of greenhouse gas analysis, as well as sponsor's readiness to proceed, responsiveness to information requests, and negotiation efficiency
- Required concurrence (30-day review period) of U.S. Treasury/FFB and Office of Management & Budget prior to Conditional Commitment and closing

DISCLAIMER: This guidance does not constitute legal advice and is provided strictly for informational purposes only. It does not constitute rulemaking by DOE and may not be relied on to create a substantive or procedural right or benefit enforceable, at law or in equity, by any person. Without limitation, there can be no assurance that a Conditional Commitment will be issued to any applicant, or, if a Conditional Commitment is issued, that a loan guarantee will ultimately be issued thereto.

General features as of April 2020, subject to change**



